



City and County of San Francisco

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

Certified Copy

Resolution

120989 [ Resolution of Intention - Moscone Expansion Business Improvement District ]

Sponsor: Mayor

Resolution declaring the intention of the Board of Supervisors to establish a business-based business improvement district to be known as the "Moscone Expansion District" and levy a multi-year assessment on defined hotel businesses in the district; approving the management district plan for the district; ordering a ballot election and setting a time and place for a public meeting and a public hearing; approving the form of the Notice of Public Meeting and Public Hearing and Assessment Ballots; directing the Clerk of the Board of Supervisors to give notice of the public meeting and public hearing as required by law; and providing for environmental findings.

11/20/2012 Board of Supervisors - ADOPTED

Ayes: 11 - Avalos, Campos, Chiu, Chu, Cohen, Elsbernd, Farrell, Kim, Mar, Olague and Wiener

11/26/2012 Mayor - APPROVED

STATE OF CALIFORNIA  
CITY AND COUNTY OF SAN FRANCISCO

CLERK'S CERTIFICATE

I do hereby certify that the foregoing Resolution is a full, true, and correct copy of the original thereof on file in this office.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the City and County of San Francisco.

November 28, 2012

Date

for Angela Calvillo

Clerk of the Board

1 [Resolution of Intention - Moscone Expansion Business Improvement District]

2  
3 **Resolution declaring the intention of the Board of Supervisors to establish a business-**  
4 **based business improvement district to be known as the "Moscone Expansion**  
5 **District" and levy a multi-year assessment on defined hotel businesses in the district;**  
6 **approving the management district plan for the district; ordering a ballot election and**  
7 **setting a time and place for a public meeting and a public hearing thereon; approving**  
8 **the form of the Notice of Public Meeting and Public Hearing and Assessment Ballots;**  
9 **and directing the Clerk of the Board of Supervisors to give notice of the public**  
10 **meeting and public hearing as required by law; and providing for environmental**  
11 **findings.**

12  
13 WHEREAS, The Property and Business Improvement District Law of 1994, Part 7 of  
14 Division 18 of the California Streets and Highways Code, commencing with Section 36600  
15 (the "Law"), authorizes cities to establish property and business improvement districts to  
16 promote the economic revitalization and physical maintenance of such districts; and,

17 WHEREAS, Section 36603 of the Law recognizes the authority of Charter cities to  
18 adopt ordinances providing for different methods of levying assessments for similar or  
19 additional purposes from those set forth in the Law; and,

20 WHEREAS, Article 15 of the San Francisco Business and Tax Regulations Code  
21 ("Article 15") augments and modifies certain procedural and substantive requirements of the  
22 Law relating to the formation of property and business improvement districts and the  
23 assessments on real property or businesses within such districts; and,

24 WHEREAS, The Law and Article 15 authorize the City to levy and collect  
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1 assessments on businesses within such districts for the purpose of providing activities and  
2 improvements that benefit the defined businesses located within such districts; and,

3 WHEREAS, The Board of Supervisors finds that the activities and improvements to be  
4 funded with assessments on defined businesses within the proposed district will confer  
5 benefits on each assessed business correlated to the assessment on that business; and,

6 WHEREAS, Business owners who will pay more than 30% (thirty percent) of the total  
7 amount of assessments on businesses within the proposed district signed and submitted a  
8 petition (the "Petition") to the Clerk of the Board of Supervisors requesting that the Board  
9 establish a business-based assessment district to be named the "Moscone Expansion  
10 District," and that the Board levy assessments on defined hotel businesses located in the  
11 proposed district to fund hotel business-related activities and improvements within the  
12 district; and,

13 WHEREAS, A Management District Plan entitled the "Moscone Expansion District  
14 Management District Plan" dated ~~October~~ September 25, 2012 and an updated Plan dated  
15 November 14, 2012, has have been submitted to the Clerk of the Board of Supervisors that  
16 includes information about the proposed district and assessments as required by Section  
17 36622 of the Law, including but not limited to: a map of the district in sufficient detail to locate  
18 each business to be assessed; a description of the boundaries of the district, including the  
19 boundaries of benefit zones; the name of the district; the activities and improvements  
20 proposed for each year of operation of the district and the maximum cost thereof; the  
21 estimated total annual amount proposed to be expended for improvements, maintenance and  
22 operations, debt service and debt-related service, in each year of operation of the district; the  
23 proposed source or sources of financing, including the proposed method and basis of levying  
24 the assessment in sufficient detail to allow each business owner to calculate the amount of  
25 the assessment to be levied against that business; the time and manner of collecting the

1 assessments; the specific number of years in which assessments will be levied; the proposed  
2 time for implementation and completion of the management district plan; any proposed rules  
3 and regulations to be applicable to the district; a description and list of the businesses to be  
4 assessed, and a statement of the method or methods by which the expenses of the district  
5 will be imposed upon benefited businesses, in proportion to the benefit received by each  
6 such business; and, said Management District Plan dated September 25, 2012 as updated  
7 November 14, 2012 is on file with the Clerk of the Board of Supervisors in File No. 120989,  
8 which is hereby declared to be a part of this Resolution as if set forth fully herein; and,

9 WHEREAS, Evidence supporting the assessments within the proposed district has  
10 been submitted to the Clerk of the Board of Supervisors as Appendices to the Management  
11 District Plan dated September 25, 2012 as updated November 14, 2012, on file with the  
12 Clerk of the Board of Supervisors in File No. 120989, which is hereby declared to be a part of  
13 this Resolution as if set forth fully herein;

14 WHEREAS, It is anticipated that in connection with financing all or a portion of the  
15 District's activities and improvements, the City will issue, or cause to be executed, bonds,  
16 financing lease (including certificates of participation) or similar obligations, and that District  
17 funds will be used in furtherance of repayment of those obligations; it expected that the first  
18 bonds or other debt will be issued in ~~2016~~ 2017 to fund such expansion-related activities and  
19 improvements; and,

20 WHEREAS, The term of the District will be 32 years after the District's  
21 Commencement Date; the Commencement Date will be the initial date when the assessment  
22 levy will be imposed on tourist room revenue, which will be the later of (1) July 1, 2013, or  
23 (2) the first day of the calendar quarter after a final judgment is entered by a court validating  
24 the issuance of City indebtedness for the Moscone Expansion Project, and related  
25 establishment of the District and levy of the assessments;

1           WHEREAS, If hotels representing at least 50% of the total estimated assessments  
2 proposed to be levied on all hotels in the District cast ballots, and at least two-thirds of the  
3 returned weighted ballots are in favor of the formation of the District and levy of assessments  
4 (which will also mean there is no majority protest pursuant to Streets and Highways Code  
5 §36623(b)), the Board of Supervisors may vote on whether to establish the District and levy  
6 the assessments; the "weight" of each ballot in the ballot election will be determined by the  
7 assessment each hotel will pay into the District compared to the total assessments estimated  
8 to be collected, calculated as provided in the Management District Plan; now, therefore, be it  
9

10           RESOLVED, That the Board of Supervisors declares as follows:

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12           Section 1. Pursuant to Section 36621(a) of the Law and Article 15, the Board of  
13 Supervisors declares its intention to form a property and business improvement district to be  
14 designated as the "Moscone Expansion District " ("MED" or "District"), and to levy and collect  
15 and enforce assessments against all defined hotel businesses in the District, for a period of  
16 32 years from the Commencement Date.

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18           Section 2. Boundaries and Zones. The exterior boundaries of the District and the  
19 Zones within the District are as set forth in the map contained in the Management District  
20 Plan dated September 25, 2012 as updated November 14, 2012, on file with the Clerk of the  
21 Board of Supervisors in File No. 120989, which is hereby declared to be a part of this  
22 Resolution as if set forth fully herein; the exterior boundaries of the District, and the Zones  
23 within the District, are described as follows:

- 24           • The District includes all hotels generating revenue from tourist rooms that operate  
25           in the City and County of San Francisco during the term of the District, and so the

1 exterior boundaries of the District are the same as the contiguous boundary of the  
2 municipal corporation City and County of San Francisco.

- 3 • These hotels are divided into two zones -- Zone 1 and Zone 2:
  - 4 -- Zone 1 includes all tourist hotels with addresses on or east of Van Ness  
5 Avenue, on or east of South Van Ness Avenue, and on or north of 16th Street  
6 from South Van Ness to the Bay, including all tourist hotels east of Van Ness  
7 Avenue as if it continued north to the Bay, and north of 16th Street as if it  
8 continued east to the Bay.
  - 9 -- Zone 2 includes all tourist hotels with addresses west of Van Ness Avenue  
10 and South Van Ness Avenue, and all tourist hotels south of 16th Street.

11 Reference should be made to the detailed map and the description and list of  
12 businesses in the Management District Plan, in order to determine which hotels are in which  
13 zone.

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15 Section 3. Activities, Improvements, and District Management.

16 A. The proposed activities and improvements for the District include several  
17 components:

- 18 • Planning, design, engineering, entitlement, construction, project management and  
19 related services for expansion of the Moscone Convention Center, including  
20 related payments for any bond, financing lease (including certificates of  
21 participation) or similar obligations of the City. The proposed Project  
22 improvements are estimated to cost up to \$500 million.
- 23 • Funding of a Moscone Convention Center Incentive Fund, which will be used to  
24 attract significant meetings, tradeshow and conventions to San Francisco via  
25 offset of rental costs.

- 1 • Funding of a Moscone Convention Center Sales & Marketing Fund to provide  
2 increased funding for sales and marketing of convention business, with a focus on  
3 generating increased revenues for hotels that pay the assessment.
- 4 • Funding of ~~capital improvements and renovations~~ a Capital Improvements and  
5 Renovations Fund, including a ~~capital reserve fund to cover funding for~~ future  
6 upgrades, expansion, renovation, and capital improvements to the Moscone  
7 Convention Center.
- 8 • Allocation of funds to pay for District formation, operation and administration, and  
9 to establish and maintain a contingency reserve.
- 10 ~~Funding of expenses for additional development and implementation of future~~  
11 ~~phases of the expansion Master Plan, if there are funds available in excess of~~  
12 ~~those needed for Phase One.~~

13 B. The District will be managed by the San Francisco Tourism Improvement District  
14 Management Corporation, a 501c(6) non-profit corporation (SFTIDMC), the same  
15 organization that manages the San Francisco Tourism Improvement District (TID). The  
16 California Property and Business Improvement District Law of 1994 (Streets and Highways  
17 Code §§36600 et seq.), provides that such owners' association may manage the District.  
18

19 Section 4. Financing. It is anticipated that in connection with financing all or a portion  
20 of the District's activities and improvements, the City will issue, or cause to be executed,  
21 bonds, financing lease (including certificates of participation) or similar obligations  
22 (collectively, "Bonds"), and that District funds will be used in furtherance of repayment of  
23 those obligations; it is expected that the ~~first~~ bonds or other debt will be issued in 2016 2017  
24 to fund such expansion-related activities and improvements.  
25

1           A. The District will partially fund the repayment of the Bonds, and City contributions  
2 will partially fund repayment of the Bonds.

3           B. Subject to approval of the Board of Supervisors, the City will commit the following  
4 towards repayment of Bonds issued in connection with this estimated \$500 million Project:

- 5           • Contribution of \$8.2 million in fiscal year 2019 with an increase of 3% per year  
6 through fiscal year 2028 up to a cap of \$10.7 million, with a continuing  
7 contribution of no less than \$10.7 million per year for the remainder of the  
8 term of the District (the City's "Base Contribution").
- 9           • In addition, the City will fund shortfalls in any given year for purposes of debt  
10 service, which will be repaid from surpluses in MED assessments, as detailed  
11 in the Management District Plan.
- 12           • For purposes of this Project, "shortfall" means a fiscal year's debt service not  
13 covered by (i) the MED allocation to debt, plus (ii) the City's \$8.2 million -  
14 \$10.7 million contribution.

15           C. The City will collect MED revenues from hotels, withhold funds from those revenues  
16 allocated to Development Activities in the Plan necessary to pay debt service, fund the  
17 Stabilization Fund and Sinking Fund, fund repayment of the City's contribution toward shortfall  
18 in debt service costs from prior years, and transfer to the MED the portion of revenue per the  
19 allocation outlined in the Management District Plan.

20           D. For purposes of this plan, "Surpluses" mean any excess MED revenue allocated to  
21 Development Activities in the Plan that are not needed to fund the MED contributions toward  
22 debt service, i.e., excluding the City Contribution toward debt service. Surpluses shall be  
23 applied as follows:

- 24           • To fund a Stabilization Fund of up to \$15,000,000, to be drawn upon in any  
25 year when lower than expected MED collections cause MED's contributions



1 toward debt service to be lower than the sum set forth in cash flow projections  
2 with respect to the debt service for the Project:

- 3 • To fund a Sinking Fund in an amount equal to annual debt service beyond  
4 expiration of the District term less City Contribution;
- 5 • To the City as repayment for the City's contribution toward shortfall in debt  
6 service costs from prior years, i.e., City contributions, if any, in excess of the  
7 City's Base Contribution as outlined above;
- 8 • To the MED to fund future development, expansion, renovation, and capital  
9 improvements to the Moscone Center Campus.

10 E. As confirmed in the Management District Plan, the City owns the existing Moscone  
11 Convention Center, and will also own the expanded Moscone Convention facilities and  
12 improvements financed by District and City funds.

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14 Section 5. Assessments. The annual assessment proposed to be levied and  
15 collected for the first full year following commencement of the District is estimated at  
16 \$21,045,500 \$19,332,000. The amount of the annual assessment to be levied and collected  
17 for Year Two through Year Thirty-Two (32) may increase or decrease annually according to  
18 the gross revenue from tourist rooms. The total maximum assessment that could be  
19 collected for Years One through Thirty-Two (32) of the District is \$6,458,235,000  
20 \$5,766,814,000.

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22 Section 6. Term. The term of the District will be 32 years after the Commencement  
23 Date; the Commencement Date will be the initial date when the assessment levy will be  
24 imposed on tourist room revenue, which will be the later of (1) July 1, 2013, or (2) the first  
25 day of the calendar quarter after a final judgment is entered by a court validating the

1 issuance of City indebtedness for the Moscone Expansion Project, and related establishment  
2 of the District and levy of the assessments;

3  
4 Section 7. Management District Plan. The Board of Supervisors hereby approves the  
5 Management District Plan dated September 25, 2012 as updated November 14, 2012  
6 (including its Appendices), including the estimates of the costs of the business-related  
7 activities and improvements set forth in the Plan, and the assessment of said costs on the  
8 businesses that will benefit from such activities and improvements; a copy of the  
9 Management District Plan dated September 25, 2012 as updated November 14, 2012  
10 (including its Appendices) is on file with the Clerk of the Board of Supervisors in File No.  
11 120989, which is hereby declared to be a part of this Resolution as if set forth fully herein; the  
12 Clerk of the Board shall make the Management District Plan, Appendices, and other  
13 documents related to the District and included in the record before the Board of Supervisors,  
14 available to the public for review during normal business hours, Monday through Friday 8:00  
15 a.m. through 5:00 p.m., excluding legal holidays.

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17 Section 8. Ballot Election. The City's Department of Elections shall conduct a ballot  
18 election of the defined hotel businesses. Ballots shall be weighted according to the  
19 proportional financial obligation of each affected hotel business, in relation to the total  
20 proposed assessments for the District, calculated as provided in the Management District  
21 Plan dated September 25, 2012 as updated November 14, 2012.

22  
23 Section 9. Voting. If hotels representing at least 50% of the total estimated  
24 assessments proposed to be levied on all hotels in the District cast ballots, and at least two-  
25 thirds of the returned weighted ballots are in favor of the formation of the District and levy of

1 assessments (which will also mean there is no majority protest pursuant to Streets and  
2 Highways Code §36623(b)), the Board of Supervisors may vote on whether to establish the  
3 District and levy the assessments.

4  
5 Section 10. Public Meeting. A public meeting on the proposed establishment of the  
6 District and the levy and collection of assessments shall be conducted by the Budget and  
7 Finance Committee of the Board of Supervisors on ~~November 28, 2012~~ January 23, 2013 at  
8 11:00 a.m. in Room 250, City Hall, One Dr. Carlton B. Goodlett Place, San Francisco,  
9 California, 94102, or as soon thereafter as the matter can be heard; which public meeting  
10 may be timely convened and heard before another appropriate Board Committee as  
11 designated by the President of the Board of Supervisors. This public meeting will hear public  
12 testimony regarding the proposed formation of the District, assessments, and boundaries of  
13 the District, including testimony from all interested persons for or against establishment of the  
14 District, the extent of the District, the levy of the assessments, the furnishing of specific types  
15 of business-related activities and improvements, and other matters related to the District.

16  
17 Section 11. Public Hearing and Ballot Tabulation. A public hearing on the proposed  
18 establishment of the District and the levy and collection of assessments shall be conducted  
19 before the Board of Supervisors on ~~December 11, 2012~~ February 5, 2013 at 3:00 p.m. or as  
20 soon thereafter as the matter may be heard, in the Board's Legislative Chambers, Second  
21 Floor, Room 250, City Hall, One Dr. Carlton B. Goodlett Place, San Francisco, California,  
22 94102. At this hearing the Board of Supervisors will hear public testimony regarding the  
23 proposed formation of the District, assessments, and boundaries of the District, including  
24 testimony from all interested persons for or against establishment of the District, the extent of  
25 the District, the levy of the assessments, the furnishing of specific types of business-related

1 activities and improvements, and other matters related to the District. The Board of  
2 Supervisors may waive any irregularity in the form or content of any written protest, and at  
3 the public hearing may correct minor defects in the proceedings.

4 All protests submitted by affected business owners and received prior to the  
5 conclusion of the public testimony portion of the public hearing shall be tabulated by the  
6 Department of Elections. The Department of Elections shall determine whether hotels  
7 representing at least 50% of the total estimated assessments proposed to be levied on all  
8 hotels in the District cast ballots, and whether at least two-thirds of the returned weighted  
9 ballots are in favor of the formation of the District and levy of assessments, and report these  
10 results to the Board of Supervisors. If the requisite 50% level is met, with at least two-thirds  
11 of returned weighted ballots voting in favor of formation of the District and levy of  
12 assessments (which will also mean there is no majority protest pursuant to Streets and  
13 Highways Code §36623(b)), the Board of Supervisors may vote on whether to establish the  
14 District and levy the assessments.

15  
16 Section 12. Form of Notice and Ballot. The Board of Supervisors hereby approves  
17 the form of the Notice of Public Meeting and Public Hearing, and Assessment Ballot, which  
18 are on file with the Clerk of the Board of Supervisors in File No. 120989, which are hereby  
19 declared to be a part of this Resolution as if set forth fully herein.

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21 Section 13. Environmental Findings. The Planning Department shall determine  
22 whether the actions contemplated in this Resolution are in compliance with the California  
23 Environmental Quality Act (California Public Resources Code sections 21000 et seq.), and  
24 respond in writing to the Clerk of the Board of Supervisors.  
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Section ~~13~~ 14. Notice. The Clerk of the Board is directed to give notice of the public meeting and public hearing as provided in the Property and Business Improvement District Law of 1994 (California Streets and Highways Code §§36600 et seq., see §36623), California Government Code §54954.6, San Francisco Charter Section 16.112, San Francisco Administrative Code Section 67.7-1, and San Francisco Business and Tax Regulations Code Article 15.



City and County of San Francisco

Tails  
Resolution

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

File Number: 120989

Date Passed: November 20, 2012

Resolution declaring the intention of the Board of Supervisors to establish a business-based business improvement district to be known as the "Moscone Expansion District" and levy a multi-year assessment on defined hotel businesses in the district; approving the management district plan for the district; ordering a ballot election and setting a time and place for a public meeting and a public hearing; approving the form of the Notice of Public Meeting and Public Hearing and Assessment Ballots; directing the Clerk of the Board of Supervisors to give notice of the public meeting and public hearing as required by law; and providing for environmental findings.

November 14, 2012 Budget and Finance Committee - AMENDED, AN AMENDMENT OF THE WHOLE BEARING NEW TITLE

November 14, 2012 Budget and Finance Committee - RECOMMENDED AS AMENDED

November 20, 2012 Board of Supervisors - ADOPTED

Ayes: 11 - Avalos, Campos, Chiu, Chu, Cohen, Elsbernd, Farrell, Kim, Mar, Olague and Wiener

File No. 120989

I hereby certify that the foregoing Resolution was ADOPTED on 11/20/2012 by the Board of Supervisors of the City and County of San Francisco.

Angela Calvillo  
Clerk of the Board

  
Mayor

11/20/12  
Date Approved