



DATE: February 5, 2013
FROM: Greg Kato, Policy and Legislative Manager *GK*
TO: Angela Calvillo, Clerk of the Board of Supervisors
RE: Proposed Moscone Expansion District Ballot Tabulation

The ballots of the proposed Moscone Expansion District (MED) were opened and recorded by the Department of Elections following a public hearing held on February 5, 2013 at 3:00 p.m. in the Board's Legislative Chambers located on the Second floor of City Hall, One Dr. Carlton B. Goodlett Place, San Francisco, California. The Office of the Treasurer & Tax Collector assigned a weight to each hotel that received a ballot, and tabulated the weight for the ballots that were submitted and not withdrawn as per the attached Department of Elections ballot report.

As provided by the Management District Plan, the "weight" calculated for the petition vote and ballot election is determined by the assessment each tourist hotel business will pay into the District compared to the total assessments estimated to be collected in Year One, for this business-based District. Year One maximum assessment collection estimates are based on 12 months of projected collections at the assessment formula of 1.25% and 0.3125% for tourist hotels located in Zones 1 and 2 respectively, calculated on the assessable gross room revenue from tourist rooms for calendar year 2011 as reported by hotels. The City will tabulate the petition and ballot results and will assign a "weight" to each hotel based on its calendar year 2011 assessable gross room revenue from tourist rooms in relation to its portion of the total proposed MED Assessment in Year One. If a hotel changed ownership after the hotel's 2011 assessable gross income was reported to the City, the "weight," for purposes of this Plan, shall be calculated based on the 2011 assessable gross income from tourist rooms as reported to the City by the hotel prior to the ownership change.

1. Is there a Majority Protest?

Do the total weighted NO votes exceed 50% of the total proposed Assessments in the District?

Total proposed Assessments in the District for Year One: \$18,140,651.77

Total weighted YES votes, on whether to form the District and levy the Assessments:
\$14,361,568.18
79.2% of total proposed Assessments in the District.

Total weighted NO votes, on whether to form the District and levy the Assessments:
\$537,352.38
3.0% of total proposed Assessments in the District.

YES There IS a Majority Protest.

NO There IS NOT a Majority Protest.

2. Is there Majority Participation?

Do weighted votes cast (*i.e.*, submitted and not withdrawn) represent 50% or more of the total proposed Assessments in the District?

Total proposed Assessments in the District for Year One: \$18,140,651.77

Total weighted ballots cast (total Yes and No votes combined):
\$14,898,920.56
82.1% of total proposed Assessments in the District

- YES There IS Majority Participation.
- NO There IS NOT Majority Participation.

3. Is there two-thirds (2/3) Support?

Do at least two-thirds (2/3) of all weighted votes cast (*i.e.*, submitted and not withdrawn) support formation of the District and levy of the Assessments?

Total weighted Yes and No votes cast: \$14,898,920.56

Total weighted YES votes cast:
\$14,361,568.18
96.4%

Total weighted NO votes cast:
\$537,352.38
3.6%

- YES, there IS at least two-thirds (2/3) support by weighted votes cast, for formation of the District and levy of the Assessments.
- NO, there IS NOT at least two-thirds (2/3) support by weighted votes cast, for formation of the District and levy of the Assessments.

- YES the results of the ballot vote satisfy the required criteria for the Board to proceed and consider whether to establish the District and levy the Assessments.
- NO the results of the ballot vote do not satisfy the required criteria for the Board to proceed and consider whether to establish the District and levy the Assessments.